

A2Z INFRA ENGINEERING LIMITED

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DETAILS OF STOCK OPTIONS AS ON MARCH 31, 2020

Disclosures pursuant to Regulation 14 of the Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 read with SEBI Circular dated June 16, 2015 on ESOP Disclosures for financial year 2019-20

As on March 31, 2020, the Company has the following Schemes as given below:

- 1. A2Z Employees Stock Option Plan, 2010 ("ESOP Plan, 2010)

- AZZ Employees Stock Option Plan, 2010 (ESOP Plan, 2010)
 AZZ Employees Stock Option Plan, 2013 ("ESOP Plan, 2013 Trench II")
 AZZ Employee Stock Option Plan, 2014 ("ESOP Plan, 2014")
 AZZ Employee Stock Option Plan, 2013 ("ESOP Plan, 2013 Re-grant I")
 AZZ Employee Stock Option Plan, 2014 ("ESOP Plan, 2014 Re-grant I")
 AZZ Employee Stock Option Plan, 2018 ("ESOP Plan, 2018 Trench I and Trench II")

Accordingly, the disclosures pertaining to stock options granted by the Company under the aforesaid Schemes and as required under the applicable provisions of the Companies Act, 2013 and the Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014, are provided herein below.

A. Relevant disclosures in terms of the 'Guidance note on accounting for employee share based payments issued by the ICAI or any other relevant accounting standards as prescribed from time to time:

Members may please refer to Note No. 27 of the Standalone Financial Statements of the Company for the Financial Year 2019-20.

B. Diluted Earnings per share (EPS) pursuant to issue of shares on exercise of options:

Employee Stock options are not considered to be dilutive based on the average market price of Ordinary Shares during the period.

Since there is a loss for the reporting period potential equity shares are not considered as dilutive and hence Diluted EPS is same as basic EPS.

C. Details related to Employees' Stock Option Scheme:

i) The description including terms and conditions of ESOS is summarized as under:

S.	Description		Details									
No.		ESOP Plan, 2010	ESOP Plan, 2013 (Trench II)	ESOP Plan, 2014	ESOP Plan, 2013 (Re-grant I)	ESOP Plan, 2014 (Re-grant I)	ESOP Plan, 2018 (Trench I)	ESOP Plan, 2018 (Trench II)				
a.	Date of shareholders' approval	30.03.2010	28.09.2013	27.09.2014	28.09.2013	27.09.2014	29.09.2018	29.09.2018				
b.	Total no. of options approved under the	4,77,250	19,05,000	45,00,000	7,88,000	9,72,000	38,00,000	12,00,000				



	scheme							
С.	Vesting Requirements	The entire granted stock options shall vest 20% on the first anniversary, 20% on the second anniversary, 20% on the third anniversary, 20% on the fourth anniversary and 20% on the fifth anniversary of the grant date.	the first a	ranted stock anniversary, and 40% on t	30% on	the second	The entire granted stock options shall vest 30% on the first anniversary, 30% on the second anniversary and 40% on the third anniversary of the grant date.	The entire granted stock options shall vest 50% on the first anniversary and 50% on the second anniversary of the grant date
d.	Exercise Price or Pricing Formula	INR 314.13	INR 19.95 each which is BSE closing market price on July 02, 2014 (i.e. previous trading day of the grant date)	INR 15.50 each which is NSE closing market price on July 03, 2015 (i.e. previous trading day of the grant date)	NSE clos price on 2017 (i.e	August 16,	INR 10.00 e face value o of the Compa	f the shares
е.	Maximum term of options granted	10 years	8 years	8 years	8 years	8 years	8 years	7 years
f.	Source of shares	Primary	Primary	Primary	Primary	Primary	Primary	Primary
g.	Variation in terms of option		None	None	None	None	None	None

ii) Method used to account for the Schemes

The fair value at grant date has been determined using the Black- Scholes model which takes into account the variables such as volatility, risk free rate, expected dividend yield, expected option life, market price and exercise price for the calculation of fair value of the option. The total employee compensation cost as per fair value method for the financial year 2019-20 is INR 269.05 Lakh (2018-19 - INR 170.73 Lakh) and INR 8.39 Lakh (2018-19 - INR 20.38 Lakh) for group entities.



iii) Where the company opts for expensing of the options using the intrinsic value of the options, the difference between the employee compensation cost so computed and the employee compensation cost that shall have been recognized if it had used the fair value of the options shall be disclosed. The impact of this difference on profits and on EPS of the Company shall be disclosed.

Not Applicable

iv) Option movement during the year

S.	Description	Details							
No.		ESOP Plan, 2010	ESOP Plan, 2013 (Trench II)	ESOP Plan, 2014	ESOP Plan, 2013 (Re- grant I)	ESOP Plan, 2014 (Re- grant I)	ESOP Plan, 2018 (Trench I)	ESOP Plan, 2018 (Trench II)	
a.	Options outstanding at the beginning of the year	77,800	2,69,000	19,15,000	7,88,000	4,82,000	38,00,000	ŃIL	
b.	Options granted during the year	NIL	NIL	NIL	NIL	NIL	NIL	12,00,000	
С.	Options forfeited/ lapsed/expired during the year	41,950	NIL	1,60,000	NIL	NIL	25,000	NIL	
d.	Options vested during the year	NIL	NIL	NIL	2,36,400	1,44,600	11,32,500	NIL	
е.	Options exercised during the year	NIL	NIL	NIL	NIL	NIL	NIL	NIL	
f.	Number of shares arising as a result of exercise of option	NIL	NIL	NIL	NIL	NIL	NIL	NIL	
g.	Money realized by exercise of options (INR), if scheme is implemented directly by the Company	NIL	NIL	NIL	NIL	NIL	NIL	NIL	
h.	Loan repaid by the trust during the year from exercise price received			N	lot Applicat	ble			
i.	Options outstanding at the end of the year	35,850	2,69,000	17,55,000	7,88,000	4,82,000	37,75,000	12,00,000	
j.	Options exercisable at the end of the year	35,850	2,69,000	17,55,000	4,72,800	2,89,200	11,32,500	NIL	



v) Weighted average exercise prices and weighted average fair values of options disclosed separately for options whose exercise price either equals or exceeds or is less than the market price of the stock

S.	Description		Details							
No.		ESOP Plan, 2010	ESOP Plan, 2013 (Trench II)	ESOP Plan, 2014	ESOP Plan, 2013 (Re- grant I)	ESOP Plan, 2014 (Re- grant I)	ESOP Plan, 2018 (Trench I)	ESOP Plan, 2018 (Trench II)		
								(In INR)		
1.	Weighted average exercise prices of options granted	314.13	19.95	15.50	36.90	36.90	10.00	10.00		
2.	Weighted average fair values of options granted on the date of grant	58.23	14.52	11.15	24.81	24.81	6.09	12.81		

For all the above ESOP Plans, Weighted average exercise prices and weighted average fair values of options exercise price either equals or exceeds or is less than the market price of the Stock.

vi) Employee-wise details of options granted to:

a. Senior Management Personnel

S.No	Managerial Personnel	Designation	ESOP Plan, 2010	ESOP Plan, 2013 (Trench II)	ESOP Plan, 2014	ESOP Plan, 2013 (Re- grant I)	ESOP Plan, 2014 (Re- grant I)	ESOP Plan, 2018 (Trench I)	ESOP Plan, 2018 (Trench II)
1.	Mr. Rajesh Jain	Whole-Time Director & CEO	25,000*	4,00,000*	10,00,000*	4,00,000*		15,00,000*	12,00,000*
2.	Dr. Ashok Kumar Saini	Non- Executive Director	33,750*		4,00,000*	75,000*		5,00,000*	
3.	Mr. Atul Kumar Agarwal	Company Secretary	5,000	2,00,000*	4,00,000*	2,00,000*	-	5,00,000*	
4.	Mr. Manoj Gupta	President	33,750*		4,00,000*	75,000*		5,00,000*	
5.	Mr. Sanjeev Sharma	President	33,750*		4,00,000*		75,000*	50,000	
6.	Mr. Manoj Tiwari	President		40,000	1,00,000	38,000	12,000	50,000	

b. *In all these cases, the stock options granted exceeded 5% of the total stock options granted during the respective years.

c. Identified employees who were granted option, during any one year, equal to or exceeding 1% of the issued capital (excluding outstanding warrants and conversions) of the Company at the time of grant - None



vii) A description of the method and significant assumptions used during the year to estimate the fair value of options including the following information:

The Company has estimated fair value of options using Black Scholes model. The following assumptions were used for calculation of fair value of options for the year ended March 31, 2020:

Particulars			D	etails			
	ESOP Plan, 2010	ESOP Plan, 2013 (Trench II)	ESOP Plan, 2014	ESOP Plan, 2013 (Re- grant I)	ESOP Plan, 2014 (Re- grant I)	ESOP Plan, 2018 (Trench I)	ESOP Plan, 2018 (Trench II)
Assumption factor	Estimates	Estimates	Estimates	Estimates	Estimates	Estimates	Estimates
Risk free investment rate	7.45%	8.64%	8.19%	6.74%	6.74%	7.38%	6.67%
Expected life of option	10 years	8 years	8 years	8 years	8 years	8 years	7 years
Expected volatility	34.93%	67.05%	65.50%	50.14%	50.14%	61.62%	58.73%
Expected Dividend yield	2.25%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
